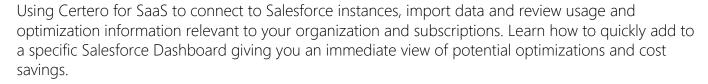


Training

Certero for SaaS: Salesforce



Attendee Prerequisites

- Completion of the Certero Essentials training course
- Attendees should have experience of:
 - Licensing via Salesforce subscriptions
 - Salesforce Administration techniques

Agenda

- Setting up the Salesforce connector
- Usage Optimization considerations

Benefits of Attending

- Gain a deeper understanding of how the solution obtains configuration and usage data for your Salesforce instances
- Learn about the wealth and breadth of Salesforce inventory and usage data
- Understand how easily and quickly you can gain a holistic view of subscription usage across your entire business
- Learn how to identify optimization opportunities that can be shown as cost savings
- Increase productivity by quickly accessing the information important to your role
- Learn about the specific features available to help you manage your entitlement and maintain a position of optimized usage
- Understand the high levels of automation available within the solution including alerting and reporting continuous optimization

Who Should Attend

This course is for those individuals in your organization that are responsible for Salesforce license assignments to your employees in a cost efficient and optimal way.

- Salesforce Administrators
- SAM Administrators
- SAM Consultants

